



Staff Profile: **Tom Quinlan**

Position:

Manager Director

Qualifications:

- Masters of Business Administration (MBA) - Monash University
- Certified Practising Accountant (CPA)
- Accounting Degree - Monash University, Caulfield
- Computing Degree - Monash University, Caulfield
- Associate Diploma in Accounting - NMIT
- Certificate in Marketing - NMIT



Experience:

Tom worked for Morwin (project management building/maintenance company) as Financial Controller in the late 90's. His responsibilities covered Human Resources, Accounting, Strategic Management, and Marketing. During the four years he helped increase sales by 400% propelling the company into a market leader in its sector.

Tom joined National Foods (Food & Beverage Company) in 2001. A number of promotions saw him perform project roles to implement Business Intelligence solutions such as Cognos and Crystal, and Finance roles such as 'Manager, Business Portfolio'. From 2006 to 2008 he led the implementation of the financial modules for National Food's Australian wide SAP implementation. The implementation was award 'Best implementation 2007/08' by SAP Australia.

Tom began Quinlan Consulting Team in 1999 on a part time basis. In late 2008 he resigned from National Foods to focus solely on the consulting practice that has grown, predominantly from referrals, to employ 20+ staff. In 2006 Tom expanded Quinlan Consulting by entering into the training sector and offers mentor programs to Accounting graduates that includes training in MYOB, Excel, QuickBooks, Xero and other applications and business knowledge.

Tom delivers a number of training courses, trains his consultants thus maintaining the benchmark the business was built upon, and monitors client's accounts. Sharing his knowledge and MBA experience he helps develop small and medium businesses into larger market leaders.

Tom also sits on a number of boards such as the Monash University MBA Alumni committee and Monash Department of Management Advisory Board.